

# Building Corporate Giants in the Caribbean



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A launch pad to global  
competitiveness

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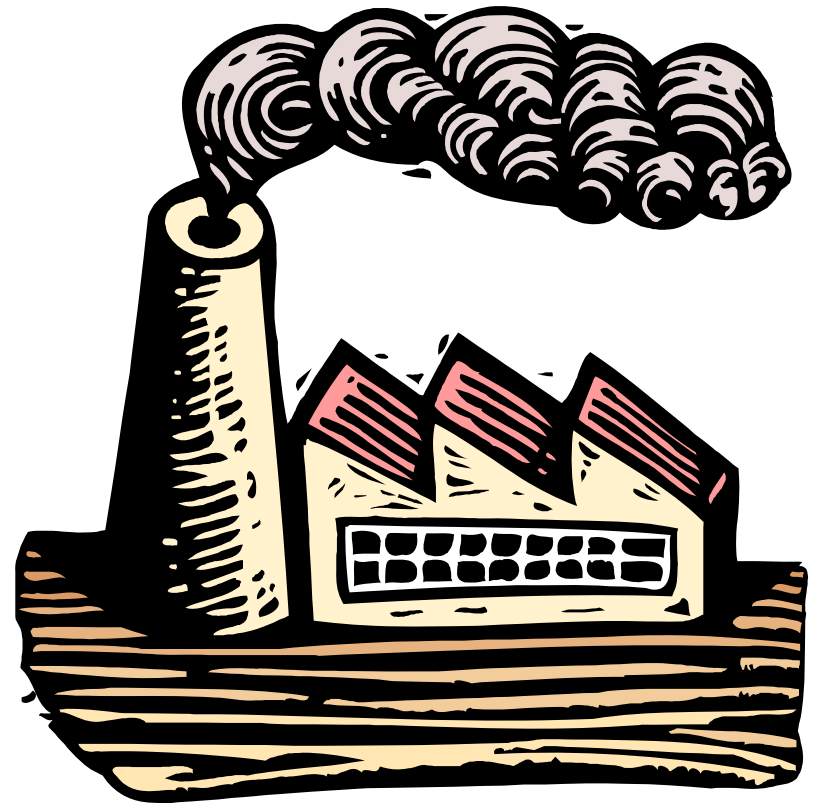
# What I will deal with

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- Known impediments to industrialization
- Three growth steps
- Corporate mindsets in the Caribbean

# Impediments to industrialization

- Few and relatively low value raw materials
- Small separated land spaces
- Heavy impact from world events beyond our control
- Technology starvation
- Poor relative education



# Growth Steps

- Domestic supply security
- Niche market potential
- R&D and unique products



# Corporate mindsets

- Traditional family business mindset
- Resistance to shared ownership
- No growth to successfully enter international markets
- Little reinvestment
- Few voluntary mergers/alliances
- Few, if any, success stories





A paradigm shift is a priority

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Questions and suggestions